

Independent research conducted on Openlink's customer base revealed immediate and demonstrable ROI results and reduction in total cost of ownership. Read more to discover the value of a comprehensive ETRM solution for cross-commodity players.

IMPROVED COMPLIANCE AND RISK



50-70% REDUCTION

in time spent monitoring trades

"We have been able to save the equivalent of about 2 days a week, which used to be spent on tracking and validating trades manually."
Trading IT Manager

Fewer losses due to inadequate hedges or poorly managed risk

"We can now run some very big processes on the grid, create new curves and run multiple stress tests and what-if scenarios - all with relative ease and speed."
ETRM Applications Manager

Fewer counterparty defaults

"Our organization can now more effectively limit counterparty risk, and the time spent calculating counterparty risk has been reduced from an average of 2 days down to just 15 minutes."
Trading IT Manager

BUSINESS GROWTH

\$1M - \$2M

FASTER TIME TO MARKET



"New commodities can be easily added in Endur, avoiding the \$1M - \$2M that would otherwise potentially have to be spent if new systems had to be purchased to handle the added commodities."

Applications Management Director

**SIMPLE ADDITION OF
new commodities and trade types**

INCREASED TRADE

"We have been able to increase trade volumes by 40% with no added full time employees. Also, it could have taken 1-2 years longer to get to market with new opportunities pre-Endur." Manager, Commercial Applications

REDUCED IT SPEND



**CONSOLIDATED in
One single source of truth**

"Our organization saved \$100K - \$200K in annual costs per system we eliminated and between \$15K - \$30K and 3-5 weeks in development time for every interface avoided."
IT Supervisor

DECREASED COST

REDUCTION IN ANNUAL COSTS
with improved visibility into market positions

"In one instance, we would have been able to avoid \$15M in incurred costs if, at that time, we had the visibility into market positions that we have now."
Risk Manager, Trading



Find out how to maximise the value of every transaction. Read the full research study results to discover the potential ROI Openlink can unlock for your organisation.

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